Profile of Survey Respondents

Class Size: 691
Number of respondents: 573
% of class responding: 82.9%

- Employed full time: 376 (54.4%)
- Graduate school: 106 (15.3%)
- Volunteer full time: 47 (6.8%)
- Internship: 18 (2.6%)
- Post-Graduate Fellowship: 14 (2.0%)
- Travel: 6 (0.9%)
- Other: 6 (0.9%)
- Unknown/No Data: 118 (17.1%)

Top Employers

See Appendix A for a partial list of employers

- Teach for America: 14
- General Electric: 10
- Dana Farber Cancer Institute: 7
- Deloitte: 7
- Massachusetts General Hospital: 6
- PricewaterhouseCoopers: 5
- US Navy: 5
### Employment Geography

**Number of respondents:** 368/376  
**% of respondents:** 97.9%

63.8% relocate to two cities:  
- Greater Boston: 137  
  - 37.2%
- Metro New York: 98  
  - 26.6%

### Employment by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Number of Respondents</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting/Professional Services</td>
<td>23</td>
<td>6.1%</td>
</tr>
<tr>
<td>Architecture</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>Communications (Advertising, Media, Public Relations, Publishing)</td>
<td>31</td>
<td>8.2%</td>
</tr>
<tr>
<td>Construction</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>Consulting</td>
<td>12</td>
<td>3.2%</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>9</td>
<td>2.4%</td>
</tr>
<tr>
<td>Education</td>
<td>49</td>
<td>13.0%</td>
</tr>
<tr>
<td>Energy</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>54</td>
<td>14.4%</td>
</tr>
<tr>
<td>Government, Politics &amp; Law</td>
<td>26</td>
<td>7.0%</td>
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<tr>
<td>Health Care</td>
<td>44</td>
<td>11.7%</td>
</tr>
<tr>
<td>Insurance</td>
<td>21</td>
<td>5.6%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>10</td>
<td>2.7%</td>
</tr>
<tr>
<td>Market Research</td>
<td>4</td>
<td>1.1%</td>
</tr>
<tr>
<td>Not-for-Profit</td>
<td>22</td>
<td>5.9%</td>
</tr>
<tr>
<td>Pharma</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>8</td>
<td>2.1%</td>
</tr>
<tr>
<td>Sciences</td>
<td>2</td>
<td>0.5%</td>
</tr>
<tr>
<td>Service</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>Technology</td>
<td>23</td>
<td>6.1%</td>
</tr>
</tbody>
</table>
Starting Salary Profile

Salary Range: $13,000 - $80,000
Average Salary: $43,650
Median Salary: $40,750

Average starting salary for liberal arts graduates nationally:

National Association of Colleges & Employers Annual Salary Survey, Class of 2012
(January 2013) average starting salary (http://www.naceweb.org/research/salary_survey)

- Humanities & Social Sciences: $36,988
- Math & Sciences: $42,471
- Holy Cross: $43,650

Salary by Industry

Number of respondents: 156/376
% of respondents: 41.5%
Graduate School Profile

Graduates enrolled in graduate school full time: 106/691
% of Class of 2012: 15.3%

See Appendix B for a complete list of graduate school programs

Programs

- Professional Masters (ie MBA, MEd, MSW) 28
- Law School 25
- PhD 17
- Academic Masters 14
- Health Professions 10
- Medical/Dental or Osteopathy School 9
- Certificate Programs (Chinese Language, Deaf Studies) 3

Top Disciplines for Master Degrees

- Education 14 33.3%
- Humanities 7 16.7%
- Sciences 4 9.5%

Top Disciplines for PhD

- Chemistry 7 41.2%
- Other Sciences 7 41.2%
- Social Sciences 2 11.8%
Volunteer Profile
Graduates volunteering full-time: 47/691
% of Class of 2012: 6.8%

Top Volunteer Programs

<table>
<thead>
<tr>
<th>Program</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jesuit Volunteer Corps</td>
<td>13</td>
<td>27.7%</td>
</tr>
<tr>
<td>Americorps</td>
<td>12</td>
<td>25.5%</td>
</tr>
<tr>
<td>JVC Northwest</td>
<td>5</td>
<td>10.6%</td>
</tr>
<tr>
<td>City Year</td>
<td>3</td>
<td>6.4%</td>
</tr>
</tbody>
</table>

Post-Graduate Fellowships & Awards Profile
Graduates awarded post-graduate fellowship: 14/691
% of Class of 2012: 2.0%

Top Fellowship Programs

<table>
<thead>
<tr>
<th>Fellowship Program</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fulbright English Teaching Assistantship</td>
<td>6</td>
<td>42.9%</td>
</tr>
<tr>
<td>Fulbright Grant</td>
<td>3</td>
<td>21.4%</td>
</tr>
<tr>
<td>French Government Teaching Assistantship</td>
<td>2</td>
<td>14.3%</td>
</tr>
<tr>
<td>Spanish Ministry of Education, Auxiliar de Conversación</td>
<td>2</td>
<td>14.3%</td>
</tr>
</tbody>
</table>
APPENDIX A:

Employers and Industries, Class of 2012
(partial list)

Accounting/Professional Services
Deloitte (7)
  Associate, Audit Assistant, Tax Associate
Ernst & Young (2)
  Audit Staff
McGladrey
  Tax Associate
PricewaterhouseCoopers (5)
  Assurance Associate, Audit Associate

Arts, Entertainment & Sports
Boston Red Sox
  Ticket Services Associate
Kraft Group, The
  Administrative Assistant
MassCreative
  Program Associate
Mississippi Surge (2)
  Minor League Hockey Player
Nick Jr., Team Umizoomi
  Research Assistant
Seattle Mariners
  Minor League Pitcher
Seattle Seahawks
  Defensive Back
Stonehill College
  Assistant Volleyball Coach
Theatrical Wardrobe Union
  Swing Dresser

Communications
(Advertising, Media, Public Relations, Publishing)
American Express Publishing (2)
  Business Assistant, Financial Analyst
Bedford/St. Martin's
  Editorial Assistant
Cengage Learning
  Editorial Coordinator
Cityeats Scripps Network Interactive, Inc
  Implementation Specialist
Collages.net
  Marketing Associate
Crown Media Family Networks
  Advertising Sales Assistant
Frontier Communications
  Executive Assistant
Mind Share
  Assistant Buyer
Ogilvy & Mather
  Assistant Account Executive
Racepoint Group
  Account Coordinator
Ruder Finn
  Assistant Account Executive
Synapse Group
  Marketing Coordinator
Thomson Reuters
  Sponsorship Coordinator
Time Inc./People Magazine (2)
  Ad Sales Assistant; Marketing Assistant
TV Guide Magazine
  Advertising Sales Coordinator

Consulting
Accenture
  Business Analyst
Cambridge Associates
  Junior Associate
Kelmar Associates, LLC
  Audit Associate
Public Consulting Group (4)
  Apprentice Business Analyst
Teneo Strategy
  Consultant

Consumer Products
L'Oreal
  Education Coordinator – Professional Products Division
Outerstuff, Ltd.
Production Associate
PepsiCo (2)
Contractor, Sales Analyst
Theory & Helmut Lang
Assistant Fabric Buyer
Tommy Hilfiger
Associate

**Education**

Belmont Day School
Associate Teacher
Blue Engine
Teacher's Assistant
Boston College University Advancement
Staff Assistant, Annual Giving
Boston College High School
Tutor
Bottom Line
Access Counselor
Burncoat High School
Teacher
College of the Holy Cross
Director of Basketball Operations
Dartmouth College
Incentive Counselor
Emerson College
Admission Counselor
Instituto Chileno Britanico de Cultura
English Teacher
JET Program
Assistant Language Teacher
Kings College
Admission Counselor
Landmark School
High School Math Teacher
Newton Country Day School
Spanish Teaching Fellow
Peabody Public Schools
Science Teacher
Perkins School for the Blind (3)
Teacher's Assistant
Saint John's High School
Director of Communications
Teach for America (14)
Teacher

**Energy**

Concentric Energy Advisors, Inc.
Analyst

**Financial Services**

Alliance Bernstein
Private Client Associate
AXA Advisors, LLC
Analyst
Bloomberg LP (3)
Sales and Analytics Trainee
BNY Mellon (2)
Associate; Regulatory Administrator
Brown Brothers Harriman (3)
Corporate Actions Specialist; Operations Specialist
Experian QAS
Sales Development Associate
Fidelity Investments (2)
Associate Software Developer, Inside Sales Representative
Goldman Sachs & Co. (2)
Analyst
JP Morgan Chase (2)
Investment Banking Analyst; Loan Stream Analyst
Macquarie Group
US Institutional Equity Sales
Morgan Stanley Smith Barney
Analyst, Financial Advisor
Northern Trust
Transfer Agency Analyst
NYMEX
Market Maker
Pioneer Investments
Account Manager
Provident Healthcare Partners (2)
Business Development Analyst
Putnam Investments
Dealer Marketing Service Representative
RBS Citizens (2)
Commercial Banking Development Program
Royal Bank of Scotland
Operations Analyst
Sankaty Advisors, Bain Capital (2)
Legal Affairs Associate; Portfolio Operations Associate
SkyBridge Capital
Investor Relations Associate
State Street Corporation (3)
Associate; Client Service Representative; NAV Associate
Sumitomo Mitsui Banking Corp.
Analyst
Wellington Management
Analyst
Wells Fargo (2)
Analyst; Commercial Mortgage Analyst

government, politics & law
Committee for a Responsible Federal Budget
Program Associate
Treasurer and Receiver General, Unclaimed Property Division
Customer Service Representative
Fragomen, Del Rey, Bernsen & Loewy, LLP
Legal Assistant
Governor John Lynch
Special Assistant for Citizen Services
Manhattan District Attorney’s Office
Paralegal
Missouri Coordinated Campaign
Field Organizer
Martha Cullina LLP
Human Resources Assistant
New York State Attorney General’s Office
Legal Support Analyst
Olympic National Park, National Park Service
Biological Science Technician
US Army (2)
2nd Lieutenant; Human Intelligence Collector
US Marine Corps (2)
2nd Lieutenant
US Navy (5)
Ensign; Explosive Ordinance Disposal Officer

Health Care
Advisory Board Company, The
Marketing Associate
Barton Associates (4)
Associate Recruiter
Beth Israel Deaconess Medical Center
Clinical Research Assistant
Bradley Sleep Lab
Research Assistant
 Brigham & Women’s Hospital (3)
Clinical Safety Associate; Patient Access Services Liaison; Research Technician
Dana Farber Cancer Institute (7)
Clinical Research Coordinator
Hasbro Children’s Hospital
Clinical Research Assistant
Massachusetts General Hospital (6)
Clinical Research Coordinator; Laboratory Technician
Meditech (2)
Applications Specialist; Client Training Specialist
Monmouth Medical Center
Patient Care Assistant
Rehabilitation Institute of Chicago
Project Coordinator, Pain Studies
Rush University Medical Center
Research Assistant
Spaulding Rehabilitation Hospital
Research Assistant
UMass Medical School
Research Assistant
UMass Memorial Medical Center
Project Assistant
University of Chicago
Clinical Research Associate
Weill Cornell Medical College
Research Aide
**Hospitality & Travel**
- Aracari Travel Consulting
  - Marketing & Product Development
- Fearrington House Inn
  - Front Desk Agent
- Global Immersions Homestay
  - Homestay Coordinator
- Goosewing Ranch
  - Ranch Hand
- Marriott International
  - Sales Assistant
- Metro Meeting Centers – Boston, LLC
  - Account Executive
- Starwood Hotels
  - Sales Agent

**Insurance**
- Aflac
  - Sales Agent
- Cigna Healthcare
  - Sales Associate
- Energi Insurance Services
  - International Operations Specialist
- Hanover Insurance Group (2)
  - Business Analyst; Human Resources Business Analyst
- Health Plan One
  - Online Marketing & Business Analyst
- Liberty Mutual (4)
  - Associate Business Analyst – HR Development; Portfolio Analyst; Senior Claims Representative; Underwriter
- Marsh
  - Risk Analyst
- Mass Mutual Life Insurance Company
  - Bilingual Speaker Retirement Representative
- MetLife
  - Financial Advisor
- New York Life
  - Agent
- Sun Life Financial (2)
  - Group Underwriting Consultant; Sales Coordinator
- United States Liability Insurance Group
  - Policy Issuance
- Unum Insurance
  - Account Manager

**Logistics & Supply Chain**
- American Transport Group (2)
  - Logistics Sales Representative
- Total Quality Logistics
  - Logistics Account Executive

**Manufacturing**
- General Electric (10)
  - Financial Management Program
- Saint-Gobain Abrasives
  - Industrial Field Sales Representative

**Market Research**
- Forrester Research
  - Corporate Services
- Nielsen Company, The
  - Financial Leadership Program

**Not-for-Profit**
- African Community Education
  - Volunteer Coordinator
- American Kennel Club
  - Communications Coordinator
- Boys & Girls Clubs of Metro Atlanta
  - Social Recreation Instructor
- Catholic Charities Maine
  - Emergency Services
- Children’s Home of Reading
  - Youth Behavior Specialist
- Elder Services of Merrimack Valley
  - Transition Coach
- Germaine Lawrence, Inc.
  - Residential Counselor
- Illinois Policy Institute
  - Policy Outreach Manager
- Lutheran Social Services of NE
  - Bilingual Case Manager & Legal Coordinator
Massachusetts Audubon Society
Tiger Beetle Field Assistant
New England Center for Children
Level 1 Teacher
Tuesday’s Children (2)
Program Coordinator
Wediko Children’s Services
Residential Counselor
Youth Villages
Family Intervention Specialist

Pharma
Covance, Inc.
Associate, Global Study Startup – Site Services

Real Estate
CB Richard Ellis (2)
Client Service Assistant; Production Analyst
Vision Young Commercial Real Estate
Associate

Retail
Corporate Marketplace, Inc. (2)
Business Development Associate
Enterprise
Management Trainee

Sciences
National Institutes of Health
Post-Bacc IRTA
Thermo Fisher Scientific
Research Sales Representative

Technology
4 Clicks Solutions
Sales
EMC (2)
Marketing Associate; Mid Market GEO Account Manager
Eze Castle Software (2)
Connectivity Consultant; QA Analyst
IBM (2)
Summit Sales Program Representative
NetSuite (3)
Business Development Representative
Oracle (3)
Business Development Consultant; License Financial Analyst
Raytheon BBN Technologies
Associate Scientist

APPENDIX B:
Post Graduate Education, Class of 2012
(complete list)

Law Schools
American University, Washington College of Law
Boston College Law School
Boston University School of Law
Brooklyn Law School
Chapman University School of Law
Fordham University School of Law
George Mason University School of Law
Georgetown University Law Center (2)
Hofstra Law
John Marshall Law School
Northeastern University School of Law
St. John’s University School of Law (3)
Suffolk University Law School (4)
University College London - Laws
University of Connecticut School of Law
University of New Hampshire School of Law
University of Notre Dame Law School
Villanova Law School
Western New England School of Law

Professional Master’s Degree Programs

<table>
<thead>
<tr>
<th>Institution</th>
<th>Field</th>
</tr>
</thead>
<tbody>
<tr>
<td>Boston College (2)</td>
<td>Education; Higher</td>
</tr>
<tr>
<td>Boston University (4)</td>
<td>Education Administration</td>
</tr>
<tr>
<td>Clark University</td>
<td>Environmental Science</td>
</tr>
<tr>
<td>Columbia University (2)</td>
<td>School Psychology; Social Work</td>
</tr>
<tr>
<td>Cornell University</td>
<td>Environmental Engineering</td>
</tr>
<tr>
<td>Institution</td>
<td>Field</td>
</tr>
<tr>
<td>-------------</td>
<td>-------</td>
</tr>
<tr>
<td>American University</td>
<td>Ethics, Peace and Global Affairs</td>
</tr>
<tr>
<td>Boston University</td>
<td>Psychology, Art History</td>
</tr>
<tr>
<td>Christie's Education</td>
<td>Creative Writing Fiction</td>
</tr>
<tr>
<td>Columbia University</td>
<td>Mathematics</td>
</tr>
<tr>
<td>Drexel University</td>
<td>Chemistry</td>
</tr>
<tr>
<td>Johns Hopkins University</td>
<td>History</td>
</tr>
<tr>
<td>Oxford University</td>
<td>Natural Science</td>
</tr>
<tr>
<td>University of Buffalo</td>
<td>Music Theory</td>
</tr>
<tr>
<td>University of Connecticut</td>
<td>Japanese Art History</td>
</tr>
<tr>
<td>University of Kansas</td>
<td>Religion</td>
</tr>
<tr>
<td>Yale Divinity School</td>
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</tr>
</tbody>
</table>

**Doctoral Programs**

<table>
<thead>
<tr>
<th>Institution</th>
<th>Field</th>
</tr>
</thead>
<tbody>
<tr>
<td>Boston University</td>
<td>Biochemistry, Sociology, Chemistry</td>
</tr>
<tr>
<td>Brandeis University</td>
<td>Organic Chemistry</td>
</tr>
<tr>
<td>Colorado State University</td>
<td>Physics</td>
</tr>
<tr>
<td>Dartmouth College</td>
<td>Atmospheric &amp; Oceanic Sciences</td>
</tr>
<tr>
<td>Northwestern University</td>
<td>Climate Science</td>
</tr>
<tr>
<td>Princeton University</td>
<td>Chemistry</td>
</tr>
<tr>
<td>Tufts University</td>
<td>Statistics, Biomedical Sciences</td>
</tr>
<tr>
<td>SUNY Buffalo</td>
<td>Chemistry</td>
</tr>
<tr>
<td>University of Cambridge, England</td>
<td>Psychology</td>
</tr>
<tr>
<td>University of Connecticut</td>
<td>Mathematics</td>
</tr>
<tr>
<td>University of New Hampshire</td>
<td>Chemistry</td>
</tr>
<tr>
<td>University of Tennessee, Knoxville</td>
<td>Biology</td>
</tr>
<tr>
<td>University of Texas (2)</td>
<td>Chemistry (2)</td>
</tr>
<tr>
<td>Vanderbilt University</td>
<td>Chemistry</td>
</tr>
</tbody>
</table>

**Academic Master's Degree Programs**

<table>
<thead>
<tr>
<th>Institution</th>
<th>Field</th>
</tr>
</thead>
<tbody>
<tr>
<td>American University</td>
<td>Deaf Education, Elementary Education</td>
</tr>
<tr>
<td>Harvard University</td>
<td>Learning Sciences</td>
</tr>
<tr>
<td>John Jay College of Criminal Justice</td>
<td>Digital Forensics &amp; Cybersecurity</td>
</tr>
<tr>
<td>Lehigh University</td>
<td>School Counseling</td>
</tr>
<tr>
<td>Loyola Marymount University</td>
<td>Education</td>
</tr>
<tr>
<td>Loyola University Chicago</td>
<td>Higher Education Administration</td>
</tr>
<tr>
<td>New England School of Art and Design</td>
<td>Interior Design</td>
</tr>
<tr>
<td>New York Medical College</td>
<td>Public Health</td>
</tr>
<tr>
<td>New York University</td>
<td>Education</td>
</tr>
<tr>
<td>Northeastern University</td>
<td>Accounting</td>
</tr>
<tr>
<td>Northwestern University (2)</td>
<td>Journalism, Music Education</td>
</tr>
<tr>
<td>Pepperdine University</td>
<td>Clinical Psychology</td>
</tr>
<tr>
<td>Syracuse University</td>
<td>Accounting</td>
</tr>
<tr>
<td>UMass Amherst</td>
<td>Translation Studies</td>
</tr>
<tr>
<td>University of Connecticut (2)</td>
<td>Education Psychology, Education Counseling</td>
</tr>
<tr>
<td>University of Rhode Island</td>
<td>Human Development and Family Studies</td>
</tr>
</tbody>
</table>

**Health Professions Programs**

<table>
<thead>
<tr>
<th>Institution</th>
<th>Field</th>
</tr>
</thead>
<tbody>
<tr>
<td>Boston University School of Medicine</td>
<td>MD</td>
</tr>
<tr>
<td>California State University Long Beach</td>
<td>Speech Pathology</td>
</tr>
<tr>
<td>Columbia University</td>
<td>DDS</td>
</tr>
<tr>
<td>Creighton University</td>
<td>MD</td>
</tr>
<tr>
<td>George Washington University</td>
<td>Doctor of Physical Therapy</td>
</tr>
<tr>
<td>Massachusetts College of Pharmacy</td>
<td>Doctor of Pharmacy</td>
</tr>
<tr>
<td>and Health Sciences (4)</td>
<td>Nursing</td>
</tr>
<tr>
<td>MGH Institute of Health Professions</td>
<td>Nursing</td>
</tr>
<tr>
<td>New York College of Osteopathic Medicine</td>
<td>DO</td>
</tr>
<tr>
<td>New York University</td>
<td>Nurse Practitioner</td>
</tr>
<tr>
<td>Quincy College</td>
<td>Nursing</td>
</tr>
<tr>
<td>Loyola University Chicago, Stritch School of Medicine</td>
<td>MD</td>
</tr>
<tr>
<td>SUNY Adirondack</td>
<td>Nursing</td>
</tr>
<tr>
<td>Tufts University School of Medicine</td>
<td>MD</td>
</tr>
<tr>
<td>UMass Medical School</td>
<td>MD</td>
</tr>
<tr>
<td>University of New England College of Osteopathic Medicine</td>
<td>DO</td>
</tr>
</tbody>
</table>
The staff of the Career Planning Center and the Summer Internship Program assists students in identifying and clarifying career objectives, presents vehicles to explore careers and industries, teaches skills and strategies for conducting a successful job or internship search, and provides resources to assist students in finding entry level professional positions and internships. Students are encouraged to begin the career planning process during their first year and to continue to utilize Center resources throughout their four years at Holy Cross.