**Curriculum Vita**

**Mark Hallahan**

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**Education:**

Ph.D., Social psychology, 1995, Harvard University, Cambridge, MA

MA, Social psychology, 1993, Harvard University, Cambridge, MA

BA, Psychology, 1988, Amherst College, Amherst, MA

**Academic Employment:**

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|  | Since 2003 | Associate Professor, Department of Psychology, College of the Holy Cross, Worcester, MA |
|  | 1999-2003 | Assistant Professor, Department of Psychology, College of the Holy Cross, Worcester, MA |
|  | 1996-99 | Assistant Professor, Department of Psychology, Clemson University, Clemson, SC |
|  | Summer 1997 | Instructor, Swiss Social Science Summer School, Geneva, Switzerland |
|  | 1995-96 | Lecturer, Department of Psychology, Harvard University and Harvard University Extension School |

**Other Employment:**

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|  | 1991-92 | Consultant/Programmer, Massachusetts Society for the Prevention of Cruelty to Children, Boston, MA |
|  | 1988-90 | Research Analyst, Strategic Planning Associates, Washington, DC |

**Publications:**

1. Ambady, N., Hallahan, M. & Rosenthal, R.. (1995). On judging and being judged accurately in zero acquaintance situations. *Journal of Personality and Social Psychology*, *69*, p. 518-529.

2. Lee, F., Hallahan, M. & Herzog, T. A. (1996). Explaining real life events: How culture and domain shape attributions. *Personality and Social Psychology Bulletin*, *22*, 732-741.

3. Hallahan, M. & Rosenthal, R. (1996a) Statistical power: Concepts, procedures, and applications. *Behaviour Research and Therapy*, *34*, 489-499.

4. Hallahan, M. & Rosenthal, R. (1996b). Contrast analysis in educational research. *Journal of Research in Education*, *6*, 3-17.

5. Halverson, A. M., Hallahan, M., Hart, A. J. & Rosenthal, R. (1997). Reducing the biasing effect of judges' nonverbal behavior with simplified jury instructions. *Journal of Applied Psychology*, *82*, 590-598.

6. Hallahan, M., Lee, F. & Herzog, T. A. (1997) It’s not just whether you win or lose, it’s also where you play the game: A naturalistic, cross-cultural examination of the positivity bias. *Journal of Cross-Cultural Psychology*, *28*, 768-778.

7. Hallahan, M. (1999) The hazards of mechanical hypothesis testing: A commentary on Krueger. *Psycoloquy*, 10, 001. http://www.cogsci.soton.ac.uk/cgi/psyc/newpsy?10.001

8. Ambady, N., Hallahan, M. & Connor, B. (1999). Accuracy of judgments of sexual orientation from thin slices of behavior. *Journal of Personality and Social Psychology*, *77*, 538-547.

9. Hallahan, M. & Rosenthal, R. (2000). Interpreting and reporting results. In H. E. A. Tinsley. & S. D. Brown. (Eds.), *The Handbook of Applied Multivariate Statistics and Mathematical Modeling* (pp. 125-149). San Diego, CA: Academic Press.

10. Lee, F. & Hallahan, M. (2001). Do Situational Expectations Produce Situational Inferences? The Role of Future Expectations in Directing Inferential Goals. *Journal of Personality and Social Psychology, 80,* 545-556.

11. Ambady, N. & Hallahan, M. (2002). Using nonverbal representations of behavior: Perceiving sexual orientation (pp. 320-332). In S. M. Kosslyn, A. M. Galaburda & Christen, Y. (Eds.), *The Languages of the Brain*. Cambridge, MA: Harvard University Press.

12. Garcia, S. M., Hallahan, M. & Rosenthal, R. (2007) Poor expression: Concealing social class stigma. *Basic and Applied Social Psychology, 29,* 99-107.

13. Hallahan, M. (2007). Prototypes. In R. F. Baumeister & K D.. Vohs (Eds.), *Encyclopedia of Social Psychology* (vol 2, pp 714-716). Thousand Oaks, CA: Sage.

14. Fox, A., Bukatko, D., Hallahan, M. & Crawford, M. (2007). The Medium Makes a Difference: Gender Similarities and Differences in Instant Messaging. *Journal of Social Psychology and Language, 26,* 389-397.

15. Hallahan, M., Borders, J., & Schmidt, R. C. (2013). Does motor synchrony really create interpersonal cooperation? In T. Davis, P. Passos, M. Dicks & J.A. Weast-Knapp (Eds.), Studies in Perception & Action XII (pp. 24-28). New York, NY: Psychology Press, Taylor & Francis Group.

**Conference Presentations:**

1. Hallahan, M., Ambady, N. & Rosenthal, R. (1993). Personality and nonverbal moderators of real life person perception. Poster presented at the 5th annual meeting of the American Psychological Society, June 27, 1993, Chicago, IL.

2. Lee, F., Herzog, T. A. & Hallahan, M. (1993). Newspaper articles reflect cross-cultural differences in attributional style. Poster presented at the 5th annual meeting of the American Psychological Society, June 27, 1993, Chicago, IL.

3. Herzog, T. A., Lee, F. & Hallahan, M. (1994). Cross cultural research on attribution theory using newspaper texts. Paper presented at the 23rd annual meeting of the Society for Cross Cultural Research, February 18, 1994, Santa Fe, NM.

4. Kuo, J., Hallahan, M. & Rosenthal, R. (1994). How ideal women leaders are perceived. Poster presented at the annual meeting of the American Association for the Advancement of Science, February, 1994, San Francisco, CA.

5. Hallahan, M., Ambady, N., Desai, G., Kuo, J. & Rosenthal R. (1994). Self-concept and accuracy at decoding nonverbal communication. Poster presented at the 65th annual meeting of the Eastern Psychological Association, April, 15, 1994, Providence, RI.

6. Ambady, N., Hallahan, M. & Rosenthal, R. (1994). Predictors of accuracy at detecting deception. Poster presented at the 65th annual meeting of the Eastern Psychological Association, April, 15, 1994, Providence, RI.

7. Ambady, N., Hallahan, M. & Rosenthal, R. (1994). Judging and being judged accurately: Gender, personality, and nonverbal skills. In M. LaFrance (chair), *Interpersonal sensitivity, personality, and gender*. Symposium conducted at the 102nd annual meeting of the American Psychological Association, August, 12, 1994, Los Angeles, CA.

8. Lee, F., Hallahan, M. & Herzog, T. A. (1994). It's not just whether you win or lose, but where you play the game: Cross-cultural differences in explaining wins and losses. Poster presented at the 102nd annual meeting of the American Psychological Association, August 14, 1994, Los Angeles, CA.

9. Hallahan, M. (1995). Social and cognitive predictors of acquiring diagnostic information in a problem solving task. Paper presented at the 66th annual meeting of the Eastern Psychological Association, April, 1, 1995, Boston, MA.

10. Hallahan, M., Lee, F. & Herzog, T. A. (1995). Prospective perspective taking: The role of inferential goals in attributions. Poster presented at the 7th annual meeting of the American Psychological Society, July 1, 1995, New York, NY.

11. Garcia, S., Hallahan, M. & Rosenthal, R. (1996). Race and socioeconomic status as predictors of interpersonal sensitivity. Poster presented at the 8th annual meeting of the American Psychological Society, June 30, 1996, San Francisco, CA.

12. Hallahan, M. & Lee, F. (1996). Managing expectations with attributions. Poster presented at the 8th annual meeting of the American Psychological Society, July 1, 1996, San Francisco, CA.

13. Hallahan, M. (1997) Directly Comparing Contrasts. Paper presented at Expectancy Effects, Nonverbal Communication, and Research Methodology: Conference in Honor of Robert Rosenthal, May 10, 1997, Cambridge, MA.

14. Hallahan, M. & Chapman, J. (1997). Predictors of stereotype and differential accuracy in a brief interpersonal interaction. Poster presented at the 9th annual meeting of the American Psychological Society, May 24, 1997, Washington, DC.

15. Lee, F. & Hallahan, M. (1997). Expectations, inferential goals, and attributional behaviors: A naturalistic field study. Poster presented at the 9th annual meeting of the American Psychological Society, May 25, 1997, Washington, DC.

16. Garcia, S. M., Hallahan, M. & Rosenthal, R. (1997). Accuracy of interpersonal judgments in asymmetrical status dyads. Invited symposium paper presented at the 9th annual meeting of the American Psychological Society, May 26, 1997, Washington, DC.

17. Ambady, N. , Hallahan, M. & Connor, B. (1997). Accuracy of thin slice judgments: Judging sexual orientation. Invited symposium paper presented at the annual meeting of the Society for Experimental Social Psychology, October 25, 1997, Toronto, Ontario.

18. Hallahan, M. & Lee, F. (1998). Social motivations in the inference process: Future expectations and extent of processing. Symposium paper presented at the 10th annual meeting of the American Psychological Society, May 22, 1998, Washington, DC. (also co-organizer of symposium).

19. Hallahan, M. & Amond, M. (1998). Detecting deception in hierarchical dyads. Poster presented at the 10th annual meeting of the American Psychological Society, May 23, 1998, Washington, DC.

20. Chapman, J., Hallahan, M., Ansfield, M. E., Boden, J. M. & DePaulo, B. M. (1998). The perceived seriousness of lies. Poster presented at the 10th annual meeting of the American Psychological Society, May 23, 1998, Washington, DC.

21. Garcia, S. M., Hallahan, M., Rosenthal, R. & Zimbardo, P. (1998). Power differences in interpersonal sensitivity: The role of status. Paper presented at the annual meeting of the British Psychological Society, Social Psychology Section, September 22, 1998, Canterbury, UK.

22. Hallahan, M. & Silverberg, A. (2001). Accuracy and bias in perceiving masculinity and femininity. Poster presented at the 13th annual meeting of the American Psychological Society, June 16, 2001, Toronto, Ontario.

23. Kanov, J. M., Lee, F. & Hallahan, M. (2001). The effect of future expectations on attributions: Reversals of the correspondence bias. Poster presented at the 13th annual meeting of the American Psychological Society, June16, 2001, Toronto, Ontario.

24. Hallahan, M. (2002). The ugly distribution: An interactive exercise for understanding the central limit theorem. Poster presented at the 9th annual APS/STP Teaching Institute, June 6, 2002, New Orleans, LA.

25. Niiya, Y., Hallahan, M. & Lee, F. (2002). Understanding what can hurt us: Situational attributions for behavior in threatening contexts. Poster presented at the 14th annual meeting of the American Psychological Society, June 7, 2002, New Orleans, LA.

26. Hallahan, M. & Freni, M. (2003). Biased perception of regional differences in capital punishment. Poster presented at the 15th annual meeting of the American Psychological Society, May 29, 2003, Atlanta, GA.

27. Niiya, Y., Lee, F. & Hallahan, M. (2003). Attributions in time of love and threat: A cross cultural examination. Poster presented at the 15th annual meeting of the American Psychological Society, May 30, 2003, Atlanta, GA.

28. Lee, F., Miyamoto, Y. & Hallahan, M. (2003). Cultural differences in the consensus of interpersonal judgments. Poster presented at the 15th annual meeting of the American Psychological Society, May 31, 2003, Atlanta, GA.

29. Hallahan, M. (2004). An argument for the existence of streak shooting in basketball. Paper presented at the Joint Statistical Meeting (held jointly with the American Statistical Association, the International Biometric Society, the Institute of Mathematical Statistics, and the Statistical Society of Canada), August 11, 2004, Toronto, Ontario.

30. Hallahan, M. & Bodner, T. (2005). Biased perceptions of regional capital punishment activity: A bicoastal replication. Poster presented at the 17th annual meeting of the American Psychological Society, May 27, 2005, Los Angeles, CA.

31. Hallahan, M., Richards, T. & Riley, E. (2007). Self-Doubt and Reluctance to Sell: Social Self-Esteem Moderates the Endowment Effect. Poster presented at the 19th annual meeting of the Association for Psychological Science, May 25, 2007, Washington, DC.

32. Hallahan, M. & Richards, T. (2008). Individual Differences in Regret and Maximization Moderate the Endowment Effect. Poster presented at 9th annual meeting of the Society for Personality and Social Psychology, February 8, 2008, Albuquerque, NM.

33. Hallahan, M. (2010). What’s in a Name? Limits of Implicit Egoism. Poster presented at the 22nd annual meeting of the Association for Psychological Science, May 30, 2010, Boston, MA.

34. Hallahan, M. & Ehrlich, G. (2011). The Contrasting Effects of Self and Group Affirmation on In-group Biases. Poster presented at the 23rd annual meeting of the Association for Psychological Science, May 29, 2011, Washington, DC.

35. Hallahan, M. (2011). Predictors of Undergraduate Research Involvement and External Presentation and Publication. Poster presented at the 3rd biannual International Conference on the Teaching of Psychology, July 30, 2011, Vancouver, British Columbia.

36. Borders, J., Schmidt, R. C. & Hallahan, M. (2012). Does Motor Synchrony Create Interpersonal Cooperation? Poster presented at the 52nd annual meeting of the New England Psychological Association meeting, October 13, 2012, Worcester, MA.

37. Schmidt, R. C., Borders, J., & Hallahan, M. (2013). Interpersonal synchrony and cooperation. Poster presented at the EuroMov Inaugural Conference, Montpellier, France, June 2013.

38. Schmidt, R. C., Borders, J., & Hallahan, M. (2013). Does motor synchrony really create interpersonal cooperation? Poster presented at the Fifth Joint Action Meeting. Berlin, Germany, July, 2013.

39. Hallahan, M., Borders, J., & Schmidt, R. C. (2013). Does motor synchrony really create interpersonal cooperation? Poster presented at the 17th International Conference on Perception and Action. Estoril, Portugal, July, 2013.

**Lectures / Workshops / Invited Talks:**

1. Hallahan, M. (1997) Detecting deception in hierarchical dyads. Invited talk, Department of Psychology, University of Virginia, May 1, 1997, Charlottesville, VA.

2. Hallahan, M. (2001). Income, race and interpersonal communication. Invited talk, Department of Psychology, University of Massachusetts, September 28, 2001, Amherst, MA.

3. Hallahan, M. (2001). Violence, politeness, and cultures of honor. Invited talk, Holy Cross Club of Pioneer Valley, November 14, 2001, Springfield, MA.

4. Hallahan, M. (2002). Attributions for behavior in threatening contexts: A reversal of dispositionalism?. Invited talk, Department of Psychology, University of Connecticut, March 6, 2002, Storrs, CT.

5. Hallahan, M. (2008). Interpreting Hypothesis Tests: Considering Power and Effect Size. Invited workshop presentation, Psychiatry Research Day, University of Massachusetts Medical School, October 21, 2008, Worcester, MA.

6. Hallahan, M. (2008). Reversals of dispositionalism: Threat and future interaction? Invited talk, Department of Psychology, Northeastern University, October 30, 2008, Boston, MA.

7. Hallahan, M. (2009). Statistical power: Concepts, procedures, and applications. Invited workshop presentation, Department of Psychiatry, University of Massachusetts Medical School, May 27, 2009, Worcester, MA.

**Courses Taught:**

Social Psychology

Psychology and Law

Statistics

Research Methods in Psychology

Seminar: Rational Choice/Irrational Mind

Seminar:Language, Thought and Culture

Introduction to Statistical Reasoning (Passport)

Culture and the Self / Coordination and Conflict(Montserrat)

Conflict and Cooperation (Montserrat)

**Service:**

Psychology Department

Psychology Department, Research Methods Colloquium Commitee, 2014

Psychology Department, Advanced Research Colloquium Commitee, 2014

Department Chair, 2010-2013

Psychology Department Curriculum Committee, 2000-2013

Psychology Department Library Committee, 2006-2007

Psychology Department Search Committee, 2001-2002, 2003-2004, 2006-2007, 2011-12

Psychology Department Graduate Studies Committee, 2000-2001

Psychology Department Computer Use Committee, 1999-2000, 2003-2004

College

College Human Subjects Committee, member 2000-2002, chair 2002-2014

Committee on Tenure and Promotion, 2008-2010

Committee on Faculty Affairs, 2006-2007

Curricuulum Review:

First Year Experience/Montserrat Coordinating Committee, 2006

Assessment Subcommittee

Resources Subcommittee

First Year Experience Committee, 2004-2006

Advising Committee, 2003-2004

Rhetoric and Communication Working Group, 2002-2003

Peace and Conflict Studies Concentration, Faculty Advisory Group, 2001-present

Board of Directors, Holy Cross General Alumni Association, 2005-2006

Academic Affairs Council, 2002-2004, Spring 2005

NCAA Certification Self Study, Governance and Commitment to Rules Compliance Subcommittee, 2004-2005

Diversity Task Force, Audit Subcommittee, 2002-2003

**Honors, Awards, and Professional Service:**

Awards

Arthur J. O'Leary Faculty Recognition Award, College of the Holy Cross, 2006

Honorable Mention, Student Research Award, Society of Personality and Social Psychology, 1995

Tozier Fund, Harvard University, 1994-95

Stimpson Fund, Harvard University, 1994-95

Student Research Award, Social Science Division, American Association for the Advancement of Science, 1994

Honorable Mention, National Science Foundation Graduate Fellowship, 1991

Amherst Memorial Fellowship, Amherst College, 1991-92

William James Merit Scholarship, Harvard University, 1990-92

John Woodruff Simpson Fellowship, Amherst College, 1988

Member

Association for Psychological Science (since 1993)

Society for Personality and Social Psychology (since 1995)

Southeastern Psychological Association (1997-1999)

Editorial Posistions

*Journal of Personality and Social Psychology*, Consulting Editor (2008-2014)

*Frontiers in Personality and Social Psychology*, Review Editor (2014-2015); Associate Editor (2015-present)

Ad hoc Reviewer

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|  | *Journal of Personality and Social Psychology**Personality and Social Psychology Bulletin**Journal of Experimental Social Psychology**British Journal of Social Psychology**Psychological Science**Journal of Nonverbal Behavior**Journal of Applied Psychology**Journal of Applied Social Psychology**Basic and Applied Social Psychology* | *Journal of Cross-Cultural Psychology**Journal of Personality* *Medical Decision Making**Social Psychology of Education**International Journal of Psychiatry and Medicine**Journal of Undergraduate Sciences*Oxford University PressPearson Publishers |